



## 2023 Incentive Application Business Non-Lighting

# Ready to get your incentive? Follow these simple steps.

This application is for projects completed between January 1, 2023 and December 31, 2023. Pre-approval is not required for this prescriptive program. Incentives are available on a first-come, first-served basis. For more detailed information, refer to the Terms and Conditions included with this application.

### Annual Member Incentive Cap

- » Business or farm with a commercial utility rate code—\$30,000 cap.
- » Farm with a residential utility rate code—\$15,000 cap.

### Step 1 Determine Eligibility

Equipment must be new (used equipment is not allowed) and installed in a commercial, industrial, or farm facility that is a Great Lakes Energy electric member, as well as meet minimum requirements set forth in this document. Projects must result in reduced electric energy usage due to improvement in the system efficiency; control upgrades may also qualify. Equipment must operate a minimum of 1,500 hours per year unless otherwise specified. Applications with fewer hours may use the custom program. Incentives for prescriptive measures may not exceed 75 percent of the total project cost, unless otherwise specified.

### Step 2 Install Equipment

After ensuring your project will qualify, purchase and install the equipment. New equipment must be installed and old equipment removed. Only new products that are exact product types listed in this form are eligible for prescriptive incentives.

### Step 3 Submit Application

Application must be submitted with complete information within six months of project completion. Application must include:

- An IRS Form W-9 for payee (or completed Section 5 on page 2 of this application).
- The entire completed application, including the completed incentive worksheets and the signed member information page.
- Itemized invoices from the installing contractor(s) and/or vendor(s) for the project. Invoices must include a separate line item for each incentive measure, as well as the date, quantity, unit cost, size, type, make, and model of installed items, and labor costs, if applicable.
- Specification/data sheets for all equipment for which an incentive is requested.

### Step 4 Payment

Once completed paperwork is submitted, your final application will be reviewed and processed for payment. Incentive payments are usually mailed within six to eight weeks.

Submit your documents online, fax, or by mail.  
Call **888.476.9534** for questions about this application.



**Fax**  
608.646.7682



**Online**  
[gtlakes.com/energy-wise](http://gtlakes.com/energy-wise)



**Mail**  
Great Lakes Energy Wise  
431 Catalyst Way  
Madison, WI 53719

**SECTION 1: Utility Member Information** (please print)

Member Name (as shown on your electric utility bill):			
Member Mailing Address:	City:	State:	ZIP:

**SECTION 2: Job Site Information**

Job Site Name (if different than member name):	Project Contact Person Name:		
Project Contact Telephone: <input type="checkbox"/> Office Number <input type="checkbox"/> Mobile Number	Project Contact Email:		
Job Site Street Address (physical location):	City:	State: MI	ZIP:
Electric Utility Company at Job Site:	Electric Utility Acct #:	Project Completion Date:	
What is the predominant use of the building space where equipment was installed? (check one) <input type="checkbox"/> Office <input type="checkbox"/> Retail <input type="checkbox"/> Warehouse <input type="checkbox"/> Restaurant <input type="checkbox"/> Grocery/Supermarket <input type="checkbox"/> Manufacturing <input type="checkbox"/> Lodging <input type="checkbox"/> School: K-12 <input type="checkbox"/> School: College <input type="checkbox"/> Healthcare facility <input type="checkbox"/> Farm (commercial meter) <input type="checkbox"/> Farm (residential meter) <input type="checkbox"/> Other/Misc. _____			
How did you learn about the program? <input type="checkbox"/> My Utility <input type="checkbox"/> Utility Website <input type="checkbox"/> Newspaper <input type="checkbox"/> Community Event <input type="checkbox"/> Mail/Bill insert <input type="checkbox"/> Contractor <input type="checkbox"/> Other			

**SECTION 3: Trade Ally (Contractor) Information**

Trade Ally Name (or indicate if self install):	Trade Ally Contact Person Name:		
Trade Ally Telephone:	Contact Email:		
Trade Ally Mailing Address:	City:	State:	ZIP:

**SECTION 4: Payee and Mailing Address**

Make Incentive Check Payable to (payee): <input type="checkbox"/> Member <input type="checkbox"/> Landlord <input type="checkbox"/> Trade Ally or other third party (By checking Landlord or Trade Ally, member is authorizing payment to the third party indicated. See <i>Third-Party Payees</i> section of Terms and Conditions for details.)			
Mail Check to: <input type="checkbox"/> Member Mailing Address (entered at top of this page) <input type="checkbox"/> Job Site Address <input type="checkbox"/> Payee W-9 Address <input type="checkbox"/> Alternate Pay Address (complete below)			
Alternate Pay Address (if checked above):	City:	State:	ZIP:

**SECTION 5: Payee IRS Form W-9 Information** (Submit IRS Form W-9 for payee **OR** fill out this section completely. This section may be omitted only if IRS Form W-9 for payee is submitted.)

Payee Legal Name (as shown on income tax return):	Payee Business Name (if different than payee legal name):		
Payee Legal Address:	City:	State:	ZIP:
Check the appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Other tax exempt organization or gov't agency <input type="checkbox"/> LLC - Enter the tax classification (C = C corporation, S = S corporation, P = partnership): _____ Note: For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.			
Payee Tax Identification Number (TIN) (Complete ONE only. Must match payee legal name above.) FEIN #: _____ - _____ - _____ OR SSN: _____ - _____ - _____			
Certification: The following certifications are required in order for this form to substitute for the IRS Form W-9. Under penalties of perjury, I certify that: 1. The payee's TIN is correct. 2. The payee is not subject to backup withholding due to failure to report interest and dividend income. 3. The payee is a U.S. citizen. The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.			
Payee Signature: /s/	Print Name:	Title:	Date:

**SECTION 6: Member Signature** (please read and sign)

The undersigned agrees that the stated energy-efficient measure(s) was (were) installed at the job site address listed above as part of the Energy Wise program. I have read and agree to the Terms and Conditions within this application. I agree to verification of equipment installation, which may include a site inspection by a program or utility representative. I understand that I am not allowed to receive more than one incentive from this program on any individual piece of equipment. I hereby agree to indemnify, hold harmless, and release the utility and program administrator from any actions or claims in regard to the installation, operation, and disposal of equipment (and related materials) covered herein, including liability from any incidental or consequential damages. To the best of my knowledge, the statements made on this application are complete, true, and correct, and I have submitted the appropriate supporting documentation to receive an incentive. I have elected to utilize electronic signatures. I understand and intend that a legal signature is formed by typing my name on this document. If any of the parties do not wish to sign this document electronically, all must opt out together and print a paper copy to sign manually.

Member Signature: /s/	Print Name:	Title:	Date:
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## Variable Frequency Drives

Install new variable frequency drives (VFD) that meet the following requirements:

- Used in conjunction with pumping or air handling (i.e., fan or blower) application only. Other uses may qualify for a custom incentive.
- The pump or air handling system must operate a minimum of 2,000 hours annually. Otherwise, you may apply for a custom incentive.
- Individual motors retrofitted with VFD may not exceed 500 horsepower. Use the C&I Custom Application in this case.
- For new construction projects, HVAC pump motors must be <30 hp and HVAC fan motors must be <10 hp.
- Redundant or back-up units do not qualify. Routine replacement of existing VFDs does not qualify.
- VFD speed must be automatically controlled by differential pressure, flow, temperature, or other variable signal. Units installed only to allow soft starts are not eligible.
- The system controlled must have significant load diversity that will result in savings through motor speed variation.
- VFDs added to chillers and air compressors do not qualify for this prescriptive incentive.
- Variable frequency drives may not be beneficial in pump systems where static head makes up a large portion of the total system head. It is also important that the load on the system vary over time to take advantage of the savings that a VFD can provide. Be sure to understand these aspects of your system and discuss them with the equipment vendor in advance of applying VFD technology.
- Pump or fan utilizing variable speed ECM motor technology may also qualify for this measure.

If the VFD is serving an HVAC system, please answer the following:

<b>Indicate type of air conditioning system:</b>	
<input type="checkbox"/> Rooftop Unit or Split-System <input type="checkbox"/> Air-Cooled Chiller <input type="checkbox"/> Water-Cooled Chiller <input type="checkbox"/> Other: _____ <input type="checkbox"/> None	
<b>Does the system have an economizer?</b>	<b>Describe the associated HVAC system:</b>
<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Constant Volume (CV) <input type="checkbox"/> Variable Air Volume (VAV) <input type="checkbox"/> Other: _____

### Incentive Rates:

<b>HVAC Pump</b>	\$75 per hp controlled	<b>HVAC Fan</b>	\$60 per hp controlled
<b>Process Pump</b>	\$75 per hp controlled	<b>Process Fan</b>	\$60 per hp controlled
<b>Irrigation Pump</b>	\$25 per hp controlled	<b>Cooling Tower Fan</b>	\$40 per hp controlled
<b>Other Well Pump</b>	\$35 per hp controlled	<b>Other Qualifying Uses</b>	\$60 per hp controlled

Enter the information for each new variable frequency drive for which you are claiming an incentive in the table below. Attach additional copies of this page if you are claiming incentives on more than three variable frequency drives.

VFD Application	VFD Manufacturer & Model Number	Equipment Operating Hours (2,000 hr/yr min)	HP Controlled by VFD	Quantity of VFDs	Subtotal (Qty x HP x Incentive Rate)	
Check one: <input type="checkbox"/> HVAC Pump - Chilled Water <input type="checkbox"/> HVAC Pump - Hot Water <input type="checkbox"/> Process Pump <input type="checkbox"/> Irrigation Pump <input type="checkbox"/> Other Well Pump <input type="checkbox"/> HVAC Fan <input type="checkbox"/> Process Fan <input type="checkbox"/> Cooling Tower Fan <input type="checkbox"/> Other: _____					\$	
Check one: <input type="checkbox"/> HVAC Pump - Chilled Water <input type="checkbox"/> HVAC Pump - Hot Water <input type="checkbox"/> Process Pump <input type="checkbox"/> Irrigation Pump <input type="checkbox"/> Other Well Pump <input type="checkbox"/> HVAC Fan <input type="checkbox"/> Process Fan <input type="checkbox"/> Cooling Tower Fan <input type="checkbox"/> Other: _____					\$	
Check one: <input type="checkbox"/> HVAC Pump - Chilled Water <input type="checkbox"/> HVAC Pump - Hot Water <input type="checkbox"/> Process Pump <input type="checkbox"/> Irrigation Pump <input type="checkbox"/> Other Well Pump <input type="checkbox"/> HVAC Fan <input type="checkbox"/> Process Fan <input type="checkbox"/> Cooling Tower Fan <input type="checkbox"/> Other: _____					\$	
If more rows are needed, submit another copy of this page.					A. Subtotal of Chart Above =	\$
					B. VFD Project Cost = \$ _____ x 75 percent =	\$
<b>VFD Incentives Requested (Lesser of A or B)</b>					<b>\$</b>	

## Electric Chiller

Custom incentives may be available for chillers with efficiencies well above code requirements as defined in ASHRAE 90.1-2013, Table 6.8.1-3 “Water-Chilling Packages - Efficiency Requirements”.

### Chiller-specific guidelines:

- Manufacturer specification sheets for items installed must be submitted and the full product identification/model number must be shown on the invoice. Chiller specifications must include capacity, full-load efficiency and IPLV per AHRI standard 550/590 test procedure.
- The ASHRAE Path A or Path B used to demonstrate code compliance must be provided and will be used to estimate savings for a prospective incentive.
- Chillers purchased or installed for backup or redundant systems are not eligible for an incentive.
- This measure is eligible for new construction projects.

## Electric Chiller Tune-Up

- Incentive is available for air-cooled or water-cooled electric chillers used for either space or process cooling.
- Incentive is available no more than once in a 24-month period. Not eligible for new construction projects.
- “Economizer” refers to a system economizer on the water-side, air-side, or both. Economizer is not necessarily part of the chiller itself.
- Submit an invoice detailing the work performed and which/how many units were serviced, and on what date. If service was performed under an annual service agreement, send a copy of the contract and latest billing statement.
- Provide documentation for each unit’s capacity in tons. This can be a manufacturer’s spec. sheet or the service provider’s work order/ inspection checklist or invoice. Attach additional copies of this page if applying for incentive for more than two chillers.
- Tune-up service should include the following normal maintenance items (as applicable):
  - Air cooled condenser coil cleaning
  - Compressor amp draw
  - High pressure controls
  - System pressure check and adjust
  - Supply motor amp draw
  - Crankcase heater operation
  - Filter inspect or replace
  - Condenser fan(s) amp draw
  - Water cooled chiller condenser tube cleaning
  - Belt inspect or replace
  - Liquid line temperature
  - Water cooled chiller evaporator
  - Economizer condition check and repair
  - Sub-cooling and super heat
  - Suction pressure and temperature
  - Contactors condition
  - Oil level and pressure
  - Low pressure controls
  - Evaporator condition

<b>UNIT 1</b>	<b>Equipment Type:</b> <input type="checkbox"/> Air-Cooled Chiller with Economizer <input type="checkbox"/> Air-Cooled Chiller with no Economizer <input type="checkbox"/> Water-Cooled Chiller with Economizer <input type="checkbox"/> Water-Cooled Chiller with no Economizer	Manufacturer:	Model #:
		Date of Previous Service:	Current Service Date:
	Equipment Capacity in Tons (provide documentation):		
<b>UNIT 2</b>	<b>Equipment Type:</b> <input type="checkbox"/> Air-Cooled Chiller with Economizer <input type="checkbox"/> Air-Cooled Chiller with no Economizer <input type="checkbox"/> Water-Cooled Chiller with Economizer <input type="checkbox"/> Water-Cooled Chiller with no Economizer	Manufacturer:	Model #:
		Date of Previous Service:	Current Service Date:
	Equipment Capacity in Tons (provide documentation):		

<b>Did you indicate equipment type and capacity in tons for each unit above? (required to receive incentive) <input type="checkbox"/></b>	
A. Total equipment capacity of all units above with economizer (in tons) _____ X \$6 per ton =	\$
B. Total equipment capacity of all units above without economizer (in tons) _____ X \$12 per ton =	\$
C. Sum of A and B above =	\$
D. Cost of Service = \$ _____ X 75 percent	\$
<b>Chiller Tune-Up Incentives Requested (Lesser of C or D above)</b>	
	<b>\$</b>

## Split-System, Central Packaged, Unitary and Rooftop Unit Air Conditioning

Custom incentives may be available for air conditioning equipment with efficiencies well above code requirements. Due to high efficiencies already required by code, incentives tend to be low, especially for larger tonnage equipment, and may not warrant an incentive application.

## HVAC Heat Pump Systems

### HVAC Equipment Eligibility Verifications

- Licensed Michigan mechanical contractor installation required for all heat pump measures, except heat pump water heater.
- Installation invoice must be provided.
- Heat pump efficiency can be verified at: [AHRIdirectory.org](http://AHRIdirectory.org) and or [ashp.neep.org](http://ashp.neep.org) and or [ceel.org](http://ceel.org).

Measures	Specifications			Quantity	Incentive per Unit	Total Incentive
<b>Variable Refrigerant Flow (VRF) Air-Source Heat Pump System*</b> <ul style="list-style-type: none"> <li>■ Please call to discuss your project.</li> <li>■ Each outdoor unit must serve multiple indoor units.</li> <li>■ VRF systems incorporating heat recovery are recommended.</li> <li>■ If your system has more than 5 indoor units, submit a list of model and serial numbers.</li> <li>■ Incentive is based on AHRI rated cooling capacity.</li> <li>■ Must meet ALL minimum efficiency requirements shown below for the equipment cooling capacity size category (based on CEE VRF HP Specification Tier 1 effective 1/12/2016): <ul style="list-style-type: none"> <li><input type="checkbox"/> ≥ 65,000 Btu/hr and &lt; 135,000 Btu/hr: 11.3 EER, 14.2 IEER, 3.4 COP (47°F), 2.4 COP (17°F)</li> <li><input type="checkbox"/> ≥ 135,000 Btu/hr and &lt; 240,000 Btu/hr: 10.9 EER, 13.7 IEER, 3.2 COP (47°F), 2.1 COP (17°F)</li> <li><input type="checkbox"/> ≥ 240,000 Btu/hr: 10.3 EER, 12.5 IEER, 3.2 COP (47°F), 2.1 COP (17°F)</li> </ul> </li> </ul>	Manufacturer:	Outdoor Unit Model #:			<b>\$200 per ton</b>	\$
	Outdoor Unit Serial #:	AHRI Certified Ref #:				
	AHRI Cooling Capacity (95F):	Btu/hr:	Tons (Btu/hr/12,000):			
	Indoor Unit #1 Model #:	Indoor Unit #1 Serial #:				
	Indoor Unit #2 Model #:	Indoor Unit #2 Serial #:				
	Indoor Unit #3 Model #:	Indoor Unit #3 Serial #:				
	Indoor Unit #4 Model #:	Indoor Unit #4 Serial #:				
	Indoor Unit #5 Model #:	Indoor Unit #5 Serial #:				
	SEER:	HSPF:	EER (95F):			
	IEER:	COP (47F):	COP (17F):			
<b>Type of heating system being replaced or displaced:</b> <input type="checkbox"/> Electric Resistance/Electric Baseboard Heat <input type="checkbox"/> Air-Source Heat Pump <input type="checkbox"/> Ground-Source Heat Pump <input type="checkbox"/> Natural Gas <input type="checkbox"/> Propane <input type="checkbox"/> Oil <input type="checkbox"/> Wood <input type="checkbox"/> New Construction/Addition <input type="checkbox"/> Previously Unconditioned <input type="checkbox"/> Adding Air Conditioning						
<b>Variable Refrigerant Flow (VRF) Water-Source Heat Pump System*</b> <ul style="list-style-type: none"> <li>■ Please call to discuss your project and to apply.</li> <li>■ Incentives available for systems exceeding CEE Tier 1 cooling and heating efficiencies.</li> </ul>					<b>\$200 per ton</b>	\$
<b>Single-Package Unitary or RTU Air-Source Heat Pump*</b> <ul style="list-style-type: none"> <li>■ Please call to discuss your project.</li> <li>■ Must provide cooling and heating using reverse cycle refrigeration as its primary heating source.</li> <li>■ May include secondary supplemental heating such as a gas furnace section.</li> <li>■ Incentive is based on AHRI rated cooling capacity.</li> <li>■ Must meet ALL minimum efficiency requirements shown below for the equipment cooling capacity size category (based on CEE Unitary Heat Pump Specification Tier 1 effective 1/1/2019): <ul style="list-style-type: none"> <li><input type="checkbox"/> ≥ 65,000 Btu/hr and &lt; 135,000 Btu/hr: 11.8 EER, 13.6 IEER, 3.4 COP (47°F), 2.4 COP (17°F)</li> <li><input type="checkbox"/> ≥ 135,000 Btu/hr and &lt; 240,000 Btu/hr: 10.9 EER, 12.8 IEER, 3.3 COP (47°F), 2.1 COP (17°F)</li> <li><input type="checkbox"/> ≥ 240,000 Btu/hr: 10.3 EER, 11.8 IEER, 3.3 COP (47°F), 2.1 COP (17°F)</li> </ul> </li> </ul>	Manufacturer:				<b>\$150 per ton</b>	\$
	Model #:					
	Serial #:					
	AHRI Certified Ref #:					
	AHRI Cooling Capacity (95F):	Btu/hr:	Tons (Btu/hr/12,000):			
	SEER:	HSPF:	EER (95F):			
	IEER:	COP (47F):	COP (17F):			
	<b>Type of heating system being replaced or displaced:</b> <input type="checkbox"/> Electric Resistance/Electric Baseboard Heat <input type="checkbox"/> Air-Source Heat Pump <input type="checkbox"/> Ground-Source Heat Pump <input type="checkbox"/> Natural Gas <input type="checkbox"/> Propane <input type="checkbox"/> Oil <input type="checkbox"/> Wood <input type="checkbox"/> New Construction/Addition <input type="checkbox"/> Previously Unconditioned <input type="checkbox"/> Adding Air Conditioning					

\* Eligible for new construction projects.

## HVAC Heat Pump Systems Continued

Measures	Specifications		Quantity	Incentive per Unit	Total Incentive
<b>Central Air-Source Heat Pump*</b> <ul style="list-style-type: none"> <li>&lt;65,000 Btu/hr</li> <li>System may require new furnace or air handler with variable speed motor to meet efficiency requirements.</li> </ul> <b>Tier 1:</b> AHRI-rated minimum 15.0 SEER (14.2 SEER2) and 8.5 HSPF (7.1 HSPF2) <ul style="list-style-type: none"> <li>SEER rating listed on invoice, within product model number, or on manufacturer brochure may not be the same as the rated system efficiency. Verify efficiency rating at AHRI directory.org before purchase. Program may request furnace/air handler model number to verify efficiency rating.</li> </ul> <b>Tier 2:</b> NEEP ccASHP <ul style="list-style-type: none"> <li>Must be listed on <a href="http://ashp.neep.org">ashp.neep.org</a></li> </ul>	SEER or SEER2:	HSPF or HSPF2:		<b>Tier 1: \$1,000</b> <b>Tier 2: \$1,500</b>	\$
	Manufacturer:				
	Model # (indoor):				
	Serial # (indoor):				
	Model # (outdoor):				
	Serial # (outdoor):				
	AHRI Ref #:				
	<b>Type of heating system being replaced or displaced:</b> <input type="checkbox"/> Electric Resistance/Electric Baseboard Heat <input type="checkbox"/> Air-Source Heat Pump <input type="checkbox"/> Ground-Source Heat Pump <input type="checkbox"/> Natural Gas <input type="checkbox"/> Propane <input type="checkbox"/> Oil <input type="checkbox"/> Wood <input type="checkbox"/> New Construction/Addition <input type="checkbox"/> Previously Unconditioned <input type="checkbox"/> Adding Air Conditioning				
<b>Mini/Multi-Split Air-Source Heat Pump*</b> <ul style="list-style-type: none"> <li>&lt;65,000 Btu/hr</li> <li>Limit 6 outdoor units. For systems exceeding 6 outdoor units, additional capacity may use the VRF Air-Source Heat Pump System measure. Call for assistance.</li> </ul> <b>Tier 1:</b> AHRI-rated minimum 17.0 SEER (16 SEER2) and 9.0 HSPF (7.8HSPF2) <b>Tier 2:</b> NEEP ccDHP <ul style="list-style-type: none"> <li>Must be listed on <a href="http://ashp.neep.org">ashp.neep.org</a></li> </ul>	SEER or SEER2:	HSPF or HSPF2:	# of Indoor Units:	<b>\$100</b>  <b>Tier 1: \$900</b> <b>Tier 2: \$1,400</b>	\$
	Manufacturer:				
	Model # (indoor):				
	Serial # (indoor):				
	Model # (outdoor):				
	Serial # (outdoor):				
	AHRI Ref #:				
	<b>Type of heating system being replaced or displaced:</b> <input type="checkbox"/> Electric Resistance/Electric Baseboard Heat <input type="checkbox"/> Air-Source Heat Pump <input type="checkbox"/> Ground-Source Heat Pump <input type="checkbox"/> Natural Gas <input type="checkbox"/> Propane <input type="checkbox"/> Oil <input type="checkbox"/> Wood <input type="checkbox"/> New Construction/Addition <input type="checkbox"/> Previously Unconditioned <input type="checkbox"/> Adding Air Conditioning				
<b>Air-to-Water Heat Pump*</b> <ul style="list-style-type: none"> <li>COP of ≥1.7 at an outdoor air temperature of 5°F and an output water temperature of 110°F</li> </ul>	q Mono-block	q Split		<b>\$2,000</b>	\$
	Manufacturer:				
	Model #:				
	Serial #:				
<b>Type of heating system being replaced or displaced:</b> <input type="checkbox"/> Electric Resistance/Electric Baseboard Heat <input type="checkbox"/> Air-Source Heat Pump <input type="checkbox"/> Ground-Source Heat Pump <input type="checkbox"/> Natural Gas <input type="checkbox"/> Propane <input type="checkbox"/> Oil <input type="checkbox"/> Wood <input type="checkbox"/> New Construction/Addition <input type="checkbox"/> Previously Unconditioned <input type="checkbox"/> Adding Air Conditioning					

\* Eligible for new construction projects.

### HVAC Heat Pump Systems Continued

Measures	Specifications	Quantity	Incentive per Unit	Total Incentive
<b>Ground-Source Heat Pump*</b> <ul style="list-style-type: none"> <li>Minimum EER 17.0</li> <li>Includes Well-Connect™, replacement ground source heat pump or new ground source heat pump</li> </ul>	EER (full load):		<b>\$2,000</b>	\$
	<input type="checkbox"/> Open-Loop System <input type="checkbox"/> Closed-Loop System <input type="checkbox"/> Water-to-Air System <input type="checkbox"/> Water-to-Water System			
	Manufacturer:			
	Model #:			
	Serial #:			
	AHRI Ref #:			
	<b>Type of heating system being replaced or displaced:</b> <input type="checkbox"/> Electric Resistance/Electric Baseboard Heat <input type="checkbox"/> Air-Source Heat Pump <input type="checkbox"/> Ground-Source Heat Pump <input type="checkbox"/> Natural Gas <input type="checkbox"/> Propane <input type="checkbox"/> Oil <input type="checkbox"/> Wood <input type="checkbox"/> New Construction/Addition <input type="checkbox"/> Previously Unconditioned <input type="checkbox"/> Adding Air Conditioning			
<b>Ground Loop for Heat Pump*</b> New closed loop heat exchanger	New/replacement ground loop installed with eligible ground source heat pump	Limit 1	<b>\$2,500</b>	\$
<b>Desuperheater for Ground-Source Heat Pump*</b> <ul style="list-style-type: none"> <li>Must be connected to a ground-source heat pump and used for domestic hot water generation</li> <li>Must be connected to ELECTRIC back-up water heater</li> </ul>	Model # (storage tank):		<b>\$500</b>	\$
	Model # (ground-source heat pump):			
<b>Packaged Terminal Heat Pump (PTHP)</b> <ul style="list-style-type: none"> <li>PTHP replacing packaged terminal air conditioner (PTAC) with electric resistance heat. Replacement of existing PTHP does not qualify.</li> <li>Unit must be AHRI listed as a commercial PTHP.</li> <li>All efficiency ratings will be verified using the AHRI database (ahridirectory.org).</li> <li>The equipment size category (BTU/hr) is based on the cooling capacity value of the unit.</li> <li>Must meet both heating and cooling specifications for these equipment size categories:               <ul style="list-style-type: none"> <li>PTHP &lt;7,000 BTU/hr: 13.1 EER, 3.6 COP</li> <li>PTHP 7,000 BTU/hr - 15,000 BTU/hr: 11.8 EER, 3.5 COP</li> <li>PTHP &gt;15,000 BTU/hr: 10.5 EER, 3.4 COP</li> </ul> </li> </ul>			<b>\$100 per PTHP</b>	\$
<b>Total Incentive for HVAC:</b>				<b>\$</b>

### Computer Room Air Conditioning (CRAC)

Measure	Total Cooling Capacity (MBH)	Incentive Rate	Quantity	Incentive Total
<b>High Efficiency CRAC Unit*</b>	<65 MBH; min SCOP = 2.9	<b>\$11 / MBH</b>		\$
	65 ≤ MBH ≤ 240; min SCOP = 2.7			\$
	> 240 MBH; min SCOP = 2.5			\$
<b>CRAC Unit Economizer*</b>	< 65 MBH	<b>\$25 / MBH</b>		\$
	65 ≤ MBH ≤ 240			\$
	> 240 MBH			\$
<b>Data Room Hot/Cold Aisle Configuration</b>	Return Air Temp Increase ≥ 5°F	<b>\$10 / MBH</b>	NA	\$
	Return Air Temp Increase ≥ 10°F	<b>\$15 / MBH</b>		\$
Measure	Fan HP Controlled	Incentive	Quantity of VFDs	Incentive Total
<b>VFD on Existing CRAC Unit Process Fans*</b>		<b>\$150 / HP</b>		
<b>CRAC Incentives Requested:</b>			<b>\$</b>	

\* Eligible for new construction projects.

## Other HVAC Equipment

Measure	Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
<b>Variable Speed ECM Blower Motor for Furnace or AHU*</b> <ul style="list-style-type: none"> <li>For equipping a furnace, unit ventilator, fan coil unit, or light duty air handling unit with an integrated variable speed motor.</li> <li>Measure applies to new systems or retrofitting existing equipment. If retrofitting existing equipment, motor replaced must be constant speed.</li> </ul>	<b>\$95 per HP</b>		\$
<b>Smart Thermostat*</b> <ul style="list-style-type: none"> <li>Must feature Wi-Fi connectivity.</li> <li>For simple, single-zone HVAC systems replacing manual or standard programmable thermostat.</li> <li>Thermostat must control an HVAC system that includes mechanical cooling and/or electric heat.</li> <li>May not be combined with Hotel Guest Room Energy Management measure.</li> </ul> <p>If multiple smart thermostats are being claimed, provide total square footage controlled by all of them.</p>	<b>\$0.02 per sq ft</b>	Indicate number of square feet of building area controlled by the smart thermostat:  _____	\$
<b>Hotel Guest Room Energy Management*</b> <ul style="list-style-type: none"> <li>Incentive is for occupancy-based guest room energy management controls.</li> <li>Occupancy control may be key-activated or sensed due to motion or body heat and must control the HVAC system serving the room. Front desk-only controls are not eligible.</li> <li>Incentive is per guest room controlled, not per sensor.</li> </ul>	<b>\$75 if room has electric heat</b>		\$
	<b>\$15 if room has gas or other non-electric heat</b>		
<b>Occupancy Sensor Control for HVAC</b> <ul style="list-style-type: none"> <li>Installing and integrating new occupancy sensing controls into an existing EMS/BMS system to automatically control HVAC based on occupancy.</li> <li>Provide drawings or other documentation showing square footage of area controlled.</li> <li>Provide wiring schematic with application. Pre-approval recommended.</li> <li>May not be combined with Hotel Guest Room Energy Management measure.</li> </ul>	<b>\$25 per 1,000 sq ft</b>	Square feet controlled:  _____	\$
<b>Constant Volume AHU to VAV</b> <ul style="list-style-type: none"> <li>Converting constant volume air handling system to a variable air volume system.</li> <li>Must have reheat and supply at least four zones.</li> <li>Pre-approval recommended.</li> </ul>	<b>\$250 per 1,000 sq ft</b>	Square feet converted:  _____	\$
<b>Other HVAC Incentives Requested</b>			\$

\* Eligible for new construction projects.



## Commercial Refrigeration

Commercial Refrigeration Measures	Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
<p><b>Night Cover for Open Refrigerated Grocery Display*</b></p> <ul style="list-style-type: none"> <li>Applies to professionally-installed, "permanent," night curtain products only.</li> <li>Linear foot measurement is the side-to-side (not top-to-bottom) measured width of all installed night curtains.</li> <li>The store must have a minimum of six non-operating hours per day to qualify for this incentive.</li> </ul> <p>Indicate number of hours per day the cover is in use: _____</p>	<b>\$7.50 per linear foot</b>		\$
<p><b>No Heat Reach-in Case Door*</b></p> <ul style="list-style-type: none"> <li>Replace existing anti-sweat heater equipped case door with special glass door that requires no anti-sweat heat.</li> <li>Retrofit of existing doored reach-in cases or installation of new cases with no-heat doors are eligible.</li> </ul>	<b>\$125 per door</b>		\$
<p><b>Anti-Sweat Heater Control</b></p> <ul style="list-style-type: none"> <li>Install equipment that senses the relative humidity in the air outside of the display case and reduces or turns off the glass door (if applicable) and frame anti-sweat heaters at low humidity conditions.</li> <li>Equipment must control heaters on frame and mullion in all instances, and door, if equipped with heater.</li> <li>For retrofit in existing stores only. Not for new construction.</li> </ul>	<b>\$80 per door controlled</b>		\$
<p><b>LED Lighting in Freezer or Cooler Case*</b></p> <ul style="list-style-type: none"> <li>Enter the linear feet of LED installed in place of fluorescent tube, not the number of fixtures.</li> <li>DLC Qualified Products are recommended.</li> <li>Not for replacement of existing LED lights.</li> <li>Lighting must be manufactured for use in coolers or freezers and must be clearly labeled as such on product literature.</li> </ul> <p>Manufacturer Name: _____ Model #: _____</p>	<b>\$10 per linear foot</b>		\$
<p><b>Occupancy Sensor for LED Lighting in Reach-in Case*</b></p> <ul style="list-style-type: none"> <li>Sensors for both end-of-aisle and individual cases qualify.</li> <li>Enter the quantity of doors controlled by sensors, not the number of sensors.</li> </ul>	<b>\$6 per door</b>		\$
<p><b>Walk-in or Reach-in Case Cooler/Freezer ECM Evaporator Fan Motor Replacing Shaded-Pole Motor</b></p> <ul style="list-style-type: none"> <li>Not eligible for new construction or facilities that did not previously have refrigeration equipment.</li> </ul>	<b>\$100 per motor</b>		\$
<p><b>Walk-in or Reach-in Case Cooler/Freezer ECM Evaporator Fan Motor Replacing PSC Motor</b></p>	<b>\$40 per motor</b>		\$
<p><b>Evaporator Fan Demand Controls</b></p> <ul style="list-style-type: none"> <li>For the installation of controls in walk-in coolers and freezers.</li> <li>The controller reduces airflow of the evaporator fans when there is no refrigerant flow.</li> <li>Must control a minimum of 1/20 HP where fans operate continuously at full speed.</li> <li>Must reduce fan motor power by at least 75 percent during off cycle.</li> </ul>	<b>\$120 per S-P controller</b>		\$
	<b>\$120 per PSC controller</b>		\$
	<b>\$40 per ECM controller*</b>		\$
<p><b>Strip Curtain for Walk-in Cooler/Freezer</b></p> <ul style="list-style-type: none"> <li>Must be put in a doorway separating a walk-in cooler/freezer from the adjacent room where no curtains previously existed, or existing curtains are exceptionally deteriorated.</li> </ul>	for Walk-in Cooler	<b>\$5 per sq ft of doorway</b>	\$
	for Walk-in Freezer	<b>\$25 per sq ft of doorway</b>	\$
<p><b>Automatic High-Speed Door*</b></p> <ul style="list-style-type: none"> <li>For commercial or industrial refrigeration facility with freezer, cooler, and/or dock areas with different temperature set points that are currently separated by strip curtains.</li> <li>For hydraulic or motorized automated doors.</li> </ul>	Between freezer and cooler	<b>\$70 per sq ft of doorway</b>	\$
	Between freezer and dock	<b>\$100 per sq ft of doorway</b>	\$
	Between cooler and dock	<b>\$15 per sq ft of doorway</b>	\$

\* Eligible for new construction projects.

## Food Service

Food Service Measures	Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)	
<b>ENERGY STAR Commercial Solid Door or Glass Door Freezer*†</b> <ul style="list-style-type: none"> <li>For COMMERCIAL equipment. Must be on the ENERGY STAR-qualified product list in effect at the time of equipment purchase (energystar.gov). Lists change frequently; provide a copy of that page of the list with your application.</li> </ul> Model #: _____	\$50 per unit		\$	
<b>ENERGY STAR® Commercial Solid Door or Glass Door Refrigerator*†</b> <ul style="list-style-type: none"> <li>For COMMERCIAL equipment. Must be on the ENERGY STAR-qualified product list in effect at the time of equipment purchase (energystar.gov). Lists change frequently; provide a copy of that page of the list with your application.</li> </ul> Model #: _____	\$50 per unit		\$	
<b>ENERGY STAR Ice Machine*†</b> <ul style="list-style-type: none"> <li>Equipment must be on the ENERGY STAR-qualified product list in effect at the time of equipment purchase (energystar.gov). Lists change frequently; provide a copy of that page of the list with your application.</li> </ul> Model #: _____	\$50 per unit		\$	
<b>ENERGY STAR-qualified commercial dishwasher*</b>	Apply for custom incentive			
<b>Pre-Rinse Sprayer ≤0.68 gpm*</b> <ul style="list-style-type: none"> <li>Electric water heating required for both primary and booster</li> </ul>	\$50 per sprayer		\$	
<b>ENERGY STAR Electric Steam Cooker 3 Pan*†</b> Model #: _____	\$1,000		\$	
<b>ENERGY STAR Electric Steam Cooker 4 Pan*†</b> Model #: _____	\$1,250		\$	
<b>ENERGY STAR Electric Steam Cooker 5 Pan*†</b> Model #: _____	\$1,500		\$	
<b>ENERGY STAR Electric Steam Cooker 6 Pan*†</b> Model #: _____	\$1,650		\$	
<b>ENERGY STAR Hot Holding Cabinet (all sizes)*†</b> Model #: _____	\$200 per unit		\$	
<b>ENERGY STAR Electric Fryer*†</b> Model #: _____	\$150 per frypot		\$	
<b>ENERGY STAR Electric Griddle*†</b> Model #: _____	\$200 per griddle		\$	
<b>ENERGY STAR Electric Convection Oven*†</b> Model #: _____	\$150 per cavity		\$	
<b>Combination Oven/Steamer*</b> <ul style="list-style-type: none"> <li>Electric only.</li> <li>Minimum cooking energy efficiency in steam mode: 55 percent.</li> <li>Minimum cooking energy efficiency in convection mode: 76 percent.</li> </ul>	\$1,300 per oven		\$	
<b>Induction Range/Stove*</b> <ul style="list-style-type: none"> <li>Induction range, stove, or cooktop with a minimum of 3 burners.</li> <li>Portable induction cooktops and gas ranges do not qualify.</li> </ul>	Manufacturer:	\$50	Limit 1	\$
	Model #:			
	Type of cooking fuel being replaced: <input type="checkbox"/> Electric <input type="checkbox"/> Natural Gas/LP <input type="checkbox"/> New Construction			
<b>Food Service and Commercial Refrigeration Incentives Requested</b>			\$	

† Equipment must be on the ENERGY STAR-qualified product list in effect at the time of equipment purchase (energystar.gov). Lists change frequently; provide a copy of that page of the list with your application.

\* Eligible for new construction projects.

## Industrial Equipment

Measure		Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
<b>Electric Forklift Truck - New*</b> <ul style="list-style-type: none"> <li>For <u>new</u> equipment which is purchased outright (not leased).</li> <li>For OSHA Class 1 &amp; 2 forklift only.</li> <li>For fuel switching from LP or diesel to electric, or for the addition of electric forklift to the fleet.</li> <li>Dealer demo equipment or remanufactured equipment sold with new warranties are eligible for the full rebate.</li> </ul>	Manufacturer:	<b>\$2,000 per forklift</b>		\$
	Model #:			
<b>Electric Forklift Truck - Used*</b> <ul style="list-style-type: none"> <li>For <u>used</u> equipment which is purchased outright (not leased).</li> <li>For OSHA Class 1 &amp; 2 forklift only.</li> <li>For fuel switching from LP or diesel to electric, or for the addition of electric forklift to the fleet.</li> <li>Used electric forklifts manufactured after 2010 are eligible. Incentive is equal to: (year of manufacture - 2010) / 12 x \$2000. Incentive is per forklift.</li> </ul> <b>Incentive =</b> (Year _____ - 2010 ) / 12 X \$2,000	Manufacturer:	<b>See formula to left</b>		\$
	Model #:			
<b>Electric Forklift Truck - Leased*</b> <ul style="list-style-type: none"> <li>For equipment which is leased.</li> <li>For OSHA Class 1 &amp; 2 forklift only.</li> <li>For fuel switching from LP or diesel to electric, or for the addition of electric forklift to the fleet.</li> <li>New lease electric forklifts are eligible for an incentive equal to the annual length of the contract (years) multiplied by \$400 (max \$2,000 per forklift). Incentive is per forklift.</li> </ul> <b>Incentive =</b> Length of contract (years) _____ x \$400	Manufacturer:	<b>See formula to left</b>		\$
	Model #:			
<b>Industrial 3-Phase High-Frequency Battery Charger*</b> <ul style="list-style-type: none"> <li>New 3-phase high frequency charger with ≥92% power conversion efficiency.</li> <li>Minimum 2,000 hours per year vehicle operation.</li> <li>New charger must replace a ferroresonant or silicon controlled rectifier (SCR) charger.</li> <li>Applicable only to battery charging for forklifts and other non-road electric vehicles.</li> </ul>		<b>1-shift (2,000 to &lt;4,000 hrs/yr) operation: \$100 per charger</b>		\$
		<b>2-shift (4,000 to &lt;6,000 hrs/yr) operation: \$200 per charger</b>		\$
		<b>3-shift (≥6,000 hrs/yr) operation: \$260 per charger</b>		\$

\* Eligible for new construction projects.

## Industrial Equipment Continued

Measure	Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
<b>Barrel Wrap Insulation for Plastic Injection Molding or Extrusion Machine</b> <ul style="list-style-type: none"> <li>Insulated blankets strapped around the barrel of extruder or injection molder are eligible.</li> <li>Insulation must be installed on previously un-insulated barrels.</li> </ul>	\$85 per square foot		\$
<b>High Efficiency Welder*</b> <ul style="list-style-type: none"> <li>Replace transformer-rectifier power source welder with new inverter power source welder.</li> <li>Welding process must be used <math>\geq 1,000</math> hrs/yr. Hours of operation refers to welder on/ready time, not necessarily arc time.</li> </ul>	<b>Welding process used 1,000 to &lt;4,000 hrs/yr:</b> <b>\$100 per welder</b>		\$
	<b>Welding process used <math>\geq 4,000</math> hrs/yr:</b> <b>\$425 per welder</b>		\$
<b>Cogged Belt Drives</b> <ul style="list-style-type: none"> <li>For replacement of standard V-belt drives with cogged belt drives operating at least 1,200 hrs/yr.</li> <li>For a single drive with multiple belts, divide the horsepower by the number of belts.</li> </ul>	<b>1 - 25 hp:</b> <b>\$5 per hp</b>		\$
	<b>26 - 500 hp</b> <b>\$2.50 per hp</b>		\$
<b>Industrial Equipment Incentives Requested</b>			\$

\* Eligible for new construction projects.

## Miscellaneous Equipment

Measure	Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)								
<p><b>Desktop Computer (PC) Network Energy Management Software*</b></p> <ul style="list-style-type: none"> <li>■ Incentive is for sophisticated IT environments that dynamically control many computers from one central location. Simply activating the energy saving settings on the computer operating system does not qualify.</li> <li>■ Must implement power policies for the PCs and attached monitors in your network. Activating power policies for only monitors does not qualify.</li> <li>■ Laptops, thin clients, and other network devices do not qualify. This incentive is for controlling desktop computers only.</li> <li>■ A copy of the software license agreement and a report (print-out) directly from the network energy management software showing the location and number of desktop computers being controlled by the system must be included with the application.</li> <li>■ The software must collect data over time and offer a system-wide energy savings reporting function.</li> <li>■ Must certify that policies and procedures are in place to ensure that the installed software remains in place and continues to control the PCs on the network.</li> </ul>	<b>\$9 per PC controlled</b>		\$								
<p><b>Heat Pump (Hybrid Electric) Water Heater*</b></p> <ul style="list-style-type: none"> <li>■ Minimum 2.0 UEF</li> </ul> <p><b>Type of water heater being replaced:</b></p> <p><input type="checkbox"/> Electric Resistance   <input type="checkbox"/> Natural Gas  <input type="checkbox"/> Propane   <input type="checkbox"/> Oil   <input type="checkbox"/> Wood  <input type="checkbox"/> New Construction</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;">UEF:</td> <td style="width: 50%;">Capacity:</td> </tr> <tr> <td colspan="2">Manufacturer:</td> </tr> <tr> <td colspan="2">Model #:</td> </tr> <tr> <td colspan="2">Serial #:</td> </tr> </table>	UEF:	Capacity:	Manufacturer:		Model #:		Serial #:		<b>\$1,200</b>	\$
UEF:	Capacity:										
Manufacturer:											
Model #:											
Serial #:											
<p><b>Electric Resistance Water Heater*</b></p> <ul style="list-style-type: none"> <li>■ Whole-business electric tank or point-of-use electric tank.</li> <li>■ Tankless water heaters not eligible.</li> </ul> <p><b>Type of water heater being replaced:</b></p> <p><input type="checkbox"/> Electric Resistance   <input type="checkbox"/> Natural Gas  <input type="checkbox"/> Propane   <input type="checkbox"/> Oil   <input type="checkbox"/> Wood  <input type="checkbox"/> New Construction</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>Type: <input type="checkbox"/> High Durability Plastic Tank <input type="checkbox"/> Standard Electric Tank <input type="checkbox"/> Point-of-Use Tank</td> </tr> <tr> <td>Manufacturer:</td> </tr> <tr> <td>Model #:</td> </tr> </table>	Type: <input type="checkbox"/> High Durability Plastic Tank <input type="checkbox"/> Standard Electric Tank <input type="checkbox"/> Point-of-Use Tank	Manufacturer:	Model #:	<b>\$100</b>	\$					
Type: <input type="checkbox"/> High Durability Plastic Tank <input type="checkbox"/> Standard Electric Tank <input type="checkbox"/> Point-of-Use Tank											
Manufacturer:											
Model #:											
<p><b>Optimized Snow Melt Controls</b></p> <ul style="list-style-type: none"> <li>■ System must shut down completely (no idle mode) when no precipitation is present.</li> <li>■ Controller must monitor forecasts and raise the slab temperature to 32 degrees F eight hours before expected precipitation.</li> <li>■ A slab moisture sensor must be used to signal controller to raise slab temperature to 40 degrees F when precipitation is present.</li> </ul>	<b>\$9 per 1,000 sq ft</b>		\$								
<p><b>High Efficiency Hand Dryer*</b></p> <ul style="list-style-type: none"> <li>■ Hand dryer must be electric, draw ≤1500 Watts, and have a cycle time of 15 seconds or less.</li> </ul>	<b>\$65 each</b>		\$								

\* Eligible for new construction projects.

### Miscellaneous Equipment Continued

Measure		Incentive Per Unit	Quantity	Subtotal (Incentive per Unit x Qty)
<b>Electric Golf Cart*</b> <ul style="list-style-type: none"> <li>Fuel switching from gas to battery electric only.</li> <li>Replacement of existing electric golf cart is not eligible.</li> <li>Addition of electric golf cart to existing fleet IS eligible.</li> <li>Minimum 36 volt.</li> <li>Contact program staff with questions regarding eligibility.</li> <li>Provide separate list if applying for multiple golf carts.</li> <li>Electric golf cart must be charged within Great Lakes Energy service territory.</li> </ul>	Manufacturer:	<b>\$300 per cart</b>		\$
	Model #:			
	SN/VIN:			
<b>Electric Golf Cart Charger*</b> <ul style="list-style-type: none"> <li>Replacement of existing electric golf cart charger is not eligible.</li> <li>Must be specifically designed for golf carts operating at ≥ 36V.</li> <li>Plug must be designed for golf cart connection. No ring terminals nor clamps.</li> <li>Provide separate list if applying for multiple chargers.</li> </ul>	Manufacturer:	<b>\$100 per charger</b>		\$
	Model #:			
<b>Electric Golf Cart Full Conversion Bonus</b> <ul style="list-style-type: none"> <li>For golf courses that fully convert their fleet of gas carts to electric carts at one time.</li> <li>Minimum 36 carts in fleet.</li> <li>Call for details before beginning your project.</li> </ul> Number of carts in fleet: _____		<b>\$10,000 per fleet</b>	Limit 1	\$
<b>Electrical Panel Upgrade</b> <ul style="list-style-type: none"> <li>Up-sizing service panel capacity, adding a sub-panel, or increasing service capacity to the business.</li> <li>Must be tied to another qualifying major electrification measure such as a heat pump or heat pump water heater. Call for details.</li> </ul>	Pre-Upgrade Amperage Capacity:	<b>\$500</b>	Limit 1	\$
	Post-Upgrade Amperage Capacity:			
	Model Number of New Electrical Panel/Load Center:			
<b>Battery Backup System</b> <ul style="list-style-type: none"> <li>Whole facility battery backup system. System must be capable of two-way communication with the utility</li> <li>Must be hardwired. Portable batteries and power stations are not eligible.</li> </ul>	Manufacturer:	<b>\$1,000</b>	Limit 1	
	Model #:			
<b>Miscellaneous Equipment Incentives Requested</b>				<b>\$</b>

\* Eligible for new construction projects.

**INCENTIVE OFFER:** Projects must be implemented (completed) between January 1, 2023 and December 31, 2023. Projects must result in reduced electric energy usage due to improvement in the system efficiency; control upgrades may also qualify. Reduced electric use resulting from peak shaving, demand limiting, power generation, renewable energy (including solar PV and wind), or operating schedule changes will not qualify. This application form is for facilities with a commercial or industrial electric meter or rate code. Farms with a residential or commercial meter may also apply. Other businesses with a residential meter must use the residential programs.

**COMPLIANCE:** a) All projects must comply with applicable federal, state, and local laws, and building codes. b) All equipment must be new or retrofitted with new components per the program specifications. Used equipment is not eligible for incentives. Leased equipment must receive pre-approval BEFORE project initiation or entering into the equipment lease. Existing equipment must be permanently disconnected or removed and not reused elsewhere. c) New equipment must meet specification requirements. d) For prescriptive programs, new equipment must be operational when the application is submitted. e) Only one incentive will be granted for each project. f) Members may submit multiple projects in a calendar year; however, the incentive totals may not exceed the annual incentive cap without utility authorization. g) New construction projects will be considered with prior review and authorization. Note that the measures and incentives listed on the application form are typically intended for retrofit projects; not all measures listed may be available for new construction projects. h) If the project is in a leased building, the term of the lease must be at least three (3) years and a copy of the lease may be requested. i) Up to 24 months of utility usage information may be requested.

**DELIVERY:** Applications must be delivered via mail to Great Lakes Energy Wise Programs, 431 Catalyst Way, Madison, WI 53719, faxed to 608.646.7682, or submitted online.

**PRESCRIPTIVE APPLICATIONS:** Pre-approval is not required for prescriptive incentives unless otherwise specified. However, an incentive will not be provided for projects or equipment that does not precisely meet the requirements provided on the prescriptive application form. Applications must have complete information and be submitted with the supporting documentation specified on the form instructions. Unless otherwise specified, incentives for prescriptive measures may not exceed 75 percent of the total project cost, including materials, sales tax, external labor (i.e. contracted labor), permits, equipment rental, and disposal. To qualify, lighting must be used a minimum of 1,800 hours per year and other equipment must operate a minimum of 1,500 hours per year, unless otherwise specified.

**CUSTOM APPLICATIONS:** Pre-approval is strongly encouraged for all custom projects. If your project does not fit the descriptions on the standard prescriptive incentive application form, it may qualify for a custom incentive. Applications must have complete information and be submitted with the calculations and supporting documentation specified on the form instructions. Unless otherwise specified, incentives for custom measures may not exceed 75 percent of the total project cost, including materials, sales tax, external labor (i.e. contracted labor), permits, equipment rental, and disposal. Note: Internal labor (i.e. non-contracted labor) may not be included in the cost of the project.

**PAYMENT:** Once completed paperwork is submitted, incentive payments are usually mailed within six to eight weeks. Incentive payments are made by check, and may arrive in multiple checks. Incomplete applications will either delay payments or result in denial of application approval. Great Lakes Energy reserves the right to refuse payment and participation if the member or trade ally violates program terms and conditions. Great Lakes Energy must receive 100 percent of the energy savings for the rated life of the product(s) or for a period of three (3) years from receipt of incentive, whichever is less. If the project does not provide the energy savings, if the facility in which the installed projects are located closes or ceases operation within three (3) years from receipt of incentive, or if you cease to be a member of Great Lakes Energy during the following three (3) years, you shall refund a prorated amount of incentive dollars based on the time installed.

**THIRD-PARTY PAYEES:** The Great Lakes Energy member may authorize payment of the incentive directly to a landlord, trade ally, or other third-party payee by selecting the appropriate box in Section 4 on page 2 of the application. In all cases, the third-party payee must either complete Section 5 on page 2 of the application or submit an IRS Form W-9. Program staff reserve the right to contact the member to confirm third-party payee requests.

**TRADE ALLY INFORMATION:** The term "trade ally" refers to the company or contractor who provides or installs equipment for the Great Lakes Energy member. If the project was completed by more than one trade ally (e.g., equipment was purchased from one trade ally but installed by another) and the incentive is being paid to the co-op member, enter the information of the trade ally who installed the equipment in the Trade Ally (Contractor) Information section on page 2 of the application. Trade allies participating in the program must adhere to standards of acceptable business behavior and performance.

**INSPECTION:** Program staff reserve the right to conduct pre-inspections and post-inspections of proposed and installed projects. Some projects may require site verification or phone verification before the incentive will be processed.

**PUBLICITY:** Great Lakes Energy reserves the right to publicize your participation in this program, unless you specifically request otherwise.

**PROGRAM DISCRETION:** Incentives are available on a first-come, first-served basis. Incentive amounts and offerings are subject to change or termination without notice at the discretion of Great Lakes Energy.

**LOGO USE:** Members or trade allies may not use the Great Lakes Energy name or logo in any marketing, advertising, or promotional material without written permission.

**DISCLAIMERS:** Great Lakes Energy: a) does not endorse any particular manufacturer, product, labor, or system design by offering these programs; b) will not be responsible for any tax liability imposed on the member as a result of the payment of incentives; c) does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties); d) is not responsible for the proper disposal/recycling of any waste generated as a result of this project; e) is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment; f) is not responsible for items (incentive applications, supporting documentation, and/or incentive checks) lost or damaged in the mail.

**ELIGIBILITY:** These incentives are offered to Great Lakes Energy members with active electric service in Michigan only. For questions regarding eligibility, call 888.476.9534.

**INFORMATION RELEASE:** The member requests and authorizes Great Lakes Energy to release electric usage for the preceding 24 months to Energy Wise program staff, in order to participate in the program. The authorization to release information expires automatically two (2) years after signature date. The member agrees that the program and their contractors may include the member's name, address, electric account number, electric services, and resulting energy savings ("Information") in a database hosted by a contractor of the program and such information may be included in reports or other documentation submitted to Great Lakes Energy, and their contractors and/or the Michigan Public Service Commission ("Reports"). Such parties will treat such Information as confidential and the Information in the Reports shall only be in the aggregate.

**RELEASE/INDEMNIFICATION:** Payment of incentives under the Energy Wise program and/or evaluation of applications for incentives shall not deem the program or any of its affiliates, employees, contractors, or agents ("Energy Efficiency Parties") to be responsible for any work completed in connection herewith. The applicant fully releases Energy Efficiency Parties from any and all claims it may have against Energy Efficiency Parties in connection with this application, the incentives, or the work performed in connection with them. In addition, the applicant agrees to defend, indemnify and hold Energy Efficiency Parties harmless from and against any and all claims, losses, demands, or lawsuits by any third parties arising in connection with this application, the payment or non-payment of incentives, or any work performed in connection with them. The member hereby releases Great Lakes Energy from any and all liability arising from or connected with releasing the information to the program set forth herein.

**NON-DISCLOSURE:** The Energy Wise program agrees not to disclose project information, such as pricing, proprietary equipment specifications, or other intellectual property. Such information will be used by program staff only for the purpose of validating and fulfilling incentive applications. Such information will not be shared outside of the program.

**ANNUAL MEMBER INCENTIVE CAP:** Incentives are available on a first-come, first-served basis; apply early. Incentive budgets are limited, therefore total annual incentive amount per member may be limited as follows: Business or farm with a commercial utility rate code – \$30,000 cap. Farm with a residential utility rate code – \$15,000 cap. If a larger incentive amount is needed to enable your project to move forward, please call to request pre-approval prior to beginning your project.