



Ready to get your incentive? Follow these simple steps.

This application is for projects completed between January 1, 2024 and December 31, 2024. Pre-approval is not required for this prescriptive program. Incentives are available on a first-come, first-served basis. For more detailed information, refer to the Terms and Conditions included with this application.

Annual Member Incentive Cap

- » Business or farm with a commercial utility rate code—\$30,000 cap.
- » Farm with a residential utility rate code—\$15,000 cap.

Step 1 Determine Eligibility

Equipment must be new (used equipment is not allowed) and installed in a commercial, industrial, or farm facility that is a Great Lakes Energy electric member, as well as meet minimum requirements set forth in this document. Projects must result in reduced electric energy usage due to improvement in the system efficiency; control upgrades may also qualify. Equipment must operate a minimum of 1,500 hours per year unless otherwise specified. Applications with fewer hours may use the custom program. Incentives for prescriptive measures may not exceed 75 percent of the total project cost, unless otherwise specified.

Step 2 Install Equipment

After ensuring your project will qualify, purchase and install the equipment. New equipment must be installed and old equipment removed. Only new products that are exact product types listed in this form are eligible for prescriptive incentives.

Step 3 Submit Application

Application must be submitted with complete information within six months of project completion. Application must include:

- An IRS Form W-9 for payee (or completed Section 5 on page 2 of this application).
- The entire completed application, including the completed incentive worksheets and the signed member information page.
- Itemized invoices from the installing contractor(s) and/or vendor(s) for the project. Invoices must include a separate line item for each incentive measure, as well as the date, quantity, unit cost, size, type, make, and model of installed items, and labor costs, if applicable.
- Specification/data sheets for all equipment for which an incentive is requested.

Step 4 Payment

Once completed paperwork is submitted, your final application will be reviewed and processed for payment. Incentive payments are usually mailed within six to eight weeks.

Submit your documents online.

Call 888.485.2537 ext. 8957 for questions about this application.



ENERGY

SECTION 1: Utility Member Information (please print)

Member Name (as shown on your electric utility bill):						
Member Mailing Address:	City:	State:	ZIP:			

SECTION 2: Job Site Information

Job Site Name (if different than member name):	Project Contact Person Name:				
Project Contact Telephone:	Project Contact Email:				
Job Site Street Address (physical location):	City:	State: MI	ZIP:		
Electric Utility Company at Job Site:	Electric Utility Acct #:	Project Completion Date:			
What is the predominant use of the building space where equipment was inst Office Retail Warehouse Restaurant Grocery/Supermarket Healthcare facility Farm (commercial meter) Farm (residential meter	□ Manufacturing □ Lodging □ Schoo	ol: K-12 🛛 School: Co	bllege		

How did you learn about the program? 🗖 My Utility 📮 Utility Website 📮 Newspaper 📮 Community Event 📮 Mail/Bill insert 📮 Contractor 📮 Other

SECTION 3: Trade Ally (Contractor) Information

Trade Ally Name (or indicate if self install):	Trade Ally Contact Person Name:				
Trade Ally Telephone:	Contact Email:				
Trade Ally Mailing Address:	City:	ZIP:			

SECTION 4: Payee and Mailing Address

Make Incentive Check Payable to (payee): Member Landlord Trade Ally or other third party (By checking Landlord or Trade Ally, member is authorizing payment to the third party indicated. See <i>Third-Party Payees</i> section of Terms and Conditions for details.)						
Mail Check to: 🗖 Member Mailing Address (entered at top of this page) 🗖 Job Site Address 📮 Payee W-9 Address 📮 Alternate Pay Address (complete below)					mplete below)	
Alternate Pay Address (if checked above):		City:			State:	ZIP:

SECTION 5: Payee IRS Form W-9 Information (Submit IRS Form W-9 for payee OR fill out this section completely. This section may be omitted only if IRS Form W-9 for payee is submitted.)

Payee Legal Name (as shown on incon	ne tax return):	Payee Business Name (if different than payee legal name):				
Payee Legal Address:		City: State: ZIP:				
Check the appropriate box for federal tax classification; check only one of the following seven boxes: Individual/sole proprietor or single-member LLC C Corporation S Corporation Partnership Trust/estate C Corporation LLC - Enter the tax classification (C = C corporation, S = S corporation, P = partnership): Note: For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.						
Payee Tax Identification Number (TIN) (Complete ONE only. Must match payee legal name above.) FEIN #: – – – OR SSN: – _ = – _ =						
Certification: The following certifications are required in order for this form to substitute for the IRS Form W-9. Under penalties of perjury, I certify that: 1. The payee's TIN is correct. 2. The payee is not subject to backup withholding due to failure to report interest and dividend income. 3. The payee is a U.S. citizen. The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.						
Payee Signature: /s/	Print Name:	Title:	Date:			

SECTION 6: Member Signature (please read and sign)

The undersigned agrees that the stated energy-efficient measure(s) was (were) installed at the job site address listed above as part of the Energy Wise program. I have read and agree to the Terms and Conditions within this application. I agree to verification of equipment installation, which may include a site inspection by a program or utility representative. I understand that I am not allowed to receive more than one incentive from this program on any individual piece of equipment. I hereby agree to indemnify, hold harmless, and release the utility and program administrator from any actions or claims in regard to the installation, operation, and disposal of equipment (and related materials) covered herein, including liability from any incidental or consequential damages. To the best of my knowledge, the statements made on this application are complete, true, and correct, and I have submitted the appropriate supporting documentation to receive an incentive. I ave elected to utilize electronic signatures. I understand and intend that a legal signature is formed by typing my name on this document. If any of the parties do not wish to sign this document electronically, all must opt out together and print a paper copy to sign manually.

Member Signature:	Print Name:	Title:	Date:
/s/			



General Requirements

- The specifications for eligible equipment are listed within each technology on this form. If the technology you are installing is specified differently than how it is listed on this form, call to verify eligibility. Custom incentives are available for many technologies not listed. Replacements are one-for-one unless specified. Replaced equipment must be removed from service.
- All projects must comply with all applicable electrical, safety, and energy codes.
- Incentive will not exceed 75 percent of total project cost, unless otherwise specified.

General Lighting and Non-Lighting Equipment

• Refer to the Business Lighting, Business Non-Lighting, and Compressed Air application forms for measures that are not unique to farms.

Dairy Equipment

Measure	Incentive Per Unit	Quantity	Total Incentive
 Variable Speed Controller for Milk Vacuum Pump* Must be blower type vacuum pump. Limit one incentive per milking parlor. Pump(s) Horsepower: Pump #1: Pump #2 (if multiple pumps): 	\$50 per horsepower (HP)		\$
 Milk Pre-cooler Heat Exchanger* New pre-cooler installations only (not for replacing existing). Must be plate-type heat exchanger. Please provide average daily milk production: pounds per day. 	\$500 per heat exchanger or \$0.10 per Ib milk/day, whichever is higher		\$
 Variable Speed Drive on Milk Pump* Installation of VSD must accompany plate-type milk pre-cooler. 	VSD on Milk Pump with Existing Milk Pre-Cooler: \$500 or \$0.05 per Ib milk/ day, whichever is higher		\$
 Pre-cooler may be installed at the same time as the VSD. Please provide average daily milk production: pounds per day. 	VSD on Milk Pump with New Milk Pre-Cooler: \$750 or \$0.07 per lb milk/ day, whichever is higher		\$
 Scroll Compressor for Dairy Refrigeration Scroll replacing reciprocating compressor only. Pre-cooler heat exchanger installed? (check one): Yes No Please provide average daily milk production: pounds per day. 	\$250 or \$0.04 per lb milk/ day, whichever is higher		\$
Heat Recovery Tank (no heating element)* Primary water heating must be by electric. Refrigeration compressor must have accumulator pump down. Please provide the following information: Average hot water usage: gallons per hour. Refrigeration system compressor capacity: tons. Daily compressor run time: hours per day. Annual work days: days per year.	\$500		\$
 Dairy Refrigeration Tune-up Incentives are available for tune-ups only once per 24-month period with the intention of reducing electricity consumption. This incentive is only eligible for commercial-grade on-farm dairy refrigeration equipment. A Dairy Refrigeration Tune-Up Checklist must be completed by the service provider for each unit serviced and submitted with invoice detailing the work performed and how many units were serviced (Dairy Refrigeration Tune-Up Checklists can be found at michigan-energy.org/sites/michigan-energy.org/files/dairy.pdf). Please provide average daily milk production: pounds per day. 	\$150 per system or \$0.015 per lb milk/day, whichever is higher. Incentive will not exceed 100% of service cost.		\$



Ventilation and Irrigation Equipment

36-47 inch fan blade diameter: \$50 per fan ≥48 inch fan blade diameter: \$100 per fan 16 to <20ft fan blade diameter: \$250 per fan 20 to < 22ft fan blade diameter: \$500 per fan		\$ \$ \$
diameter: \$100 per fan 16 to <20ft fan blade diameter: \$250 per fan 20 to < 22ft fan blade		
diameter: \$250 per fan 20 to < 22ft fan blade		\$
		l
		\$
≥ 22ft fan blade diameter: \$800 per fan		\$
\$100 per fan controlled		\$
\$25 per pump HP		\$
\$1,000 per pump or \$40 per HP, whichever is higher		\$
_	\$1,000 per pump or \$40 per	\$1,000 per pump or \$40 per

Specialty Agricultural LED Lighting

Type LED Poultry Light* • • LED light must provide the suitable wavelength to benefit specific poultry production (i.e., broiler, brooder, and layer production).		Specificatio	n	Incentive Per Unit \$0.40 per Watt reduced		s Reduced able below calculate Watts)	Total Incentive (Incentive Per Unit x Watts Reduced) \$	
		Lights operat >3,600 hrs/yr						
Long-Day Lighting System Retrofit f	or Livestock Barn		Ap	ply for Cu	ustom Ir	ncentive		
Existing Fixtures	New Fixtures	Pr	'e		Post Total W		Total Watts	
Provide brief description. Example: "1,000W MH poultry light"	Provide brief description. Example: "80W LED poultry light"	# of Fixtures (A)	Watts/ Fixture (B)	# of Fi (C		Watts/ Fixture (D)	Reduced =	

ut wattage, not just the bulb wa

* Eligible for new construction projects.



Indoor Agriculture

This section is for indoor agriculture grow facilities, including cannabis, that operate year-round.

- Photosynthetic Photon Efficacy (PPE) \geq 1.9 $\mu mol/J$ and Power Factor \geq 0.9 required.
- New lighting must be UL or CSA listed with a minimum lifetime of 36,000 hours and minimum warranty of 5 years.
- HVAC reduction requires mechanical cooling year-round; must not have previously had free cooling and must have new grow lights.
- Grow lights must operate minimum 4,000 hours per year to qualify.

NEW Facility Agricultural Grow Lighting (for new construction, expansion, or gut/rehab renovation)						
Measure	LED Fixture Model Number	LED Fixture Wattage	Quantity of Fixtures	Incentive per Watt installed	Total Incentive	
				\$0.25	\$	
LED Grow Light: > 4,000 operating hours/yr				\$0.25	\$	
				\$0.25	\$	
				\$0.25	\$	
LED Grow Light: > 6,000 operating hours/yr				\$0.40	\$	
				\$0.40	\$	
				\$0.40	\$	
				\$0.40	\$	

EXISTING Facility Agricultural Grow Lighting Retrofit & HVAC Load Reduction					
Measure	Specification	Incentive Rate per Lighting Watt Reduced	Watts Reduced (use table below to calculate watts)	Total Incentive	
	> 4,000 operating hours/yr	\$0.30		\$	
LED Grow Light	> 6,000 operating hours/yr	\$0.45		\$	
HVAC Load Reduction due to Conversion to LED Lighting (Measure available for both retrofit AND new construction projects. For new construction, use a comparable output HID baseline to determine Watts Reduced.)		\$0.10		\$	

Watts Reduction Calculation Table						
Existing Fixtures	New Fixtures	Р	re	P	ost	Total Watts
Provide brief description. Example: 1,000W MH grow light.	Provide brief description. Example: 80W LED grow light	# of Fixtures (A)	Watts/ Fixture (B)	# of Fix- tures (C)	Watts/ Fixture (D)	Reduced = (A x B) - (C x D)
The Watts/Fixture value refers to the fixture	input wattage, not just the bulb wattage. I	f more room	is needed ir	n this table, p	lease provid	e a spreadsheet.

Cannabis Grow Facility Dehumidification (for new construction or retrofit)				
Measure	Total Pint/Day Capacity	Incentive per Pint/Day	Total Incentive	
Dehumidification of Indoor Cannabis Grow Facilities				
Proposed dehumidification unit must have an Energy Factor of 2.80 L/ kWh or greater and have a capacity greater than 155 pints/day.		\$1.75	\$	



Miscellaneous Equipment

Measure	Incentive Per Unit	Quantity	Total Incentive
Variable Speed Drive on Agricultural Pump or Fan*	Agricultural fan operating 750-2,000 hrs/yr: \$30 per HP controlled		\$
 VFDs installed on irrigation or HVAC systems do not qualify for this incentive but may qualify for other incentive measures. Applicant must provide a summary statement explaining: a) what the motor is used for; b) 	Agricultural fan operating >2,000 hrs/yr: \$60 per HP		\$
motor's annual run time; c) how the motor is currently controlled; and d) proposed motor VFD control method.	controlled Agricultural process pump		
 The installation of a VFD must accompany the permanent removal or disabling of any throttling devices such as inlet vanes, bypass dampers, bypass valves, or throttling valves. Redundant or back-up units do not qualify. Replacement of existing VFDs does not 	(non-irrigation) operating 750-2,000 hrs/yr: \$30 per HP controlled		\$
 qualify. VFD speed must be automatically controlled by differential pressure, flow, temperature, or other variable signal. Units installed only to allow soft starts are not eligible. 	Agricultural process pump (not well pump) operating		
 The system controlled must have significant load diversity that will result in savings through motor speed variation. 	>2,000 hrs/yr: \$75 per HP controlled		\$
 Agricultural pumps or fans utilizing variable speed ECM motor technology may also qualify for this measure. 	Well pump (non-irrigation) operating >2,000 hrs/yr: \$35 per HP controlled		\$
Low-energy Livestock Waterer or Fountain*			
 Equipment must be replacing waterer with heating elements. Minimum average two-inch insulation. Maximum combined heating element power of 250 Watts (units >250 W may be eligible 	\$100		\$
for custom incentive). • Energy-free units must be installed per manufacturer's requirements with a 12 inch-I.D. heat well that extends >1 foot below normal frost line.			
Grain Storage Temperature & Moisture Management Controller*			
 For replacement of manual aeration fan controls. Replacement of existing temperature/ moisture management controller does not qualify. 	\$30 per fan HP		\$
 New system must consist of multiple sensors within the grain storage bin. Outdoor air temperature and relative humidity must also be monitored. 	φου per lan πρ		Φ
 Data sensors must be digital; analog sensors do not qualify. 			
Timer for Engine Block Heater* Timer must be outdoor rated or cold weather resistant.			
 Timer should be set to turn on heater no more than 2 hours prior to engine start-up time. 			
 Timer should contain a thermostat that turns off heater if ambient air temperature is 			
warmer than a pre-set temperature.	\$20		\$
 Timer must be UL or CSA listed and rated for 15 amps or greater (or as needed for the heater). 			
 Using a timer for uses other than controlling an engine block heater does not qualify for this prescriptive incentive, but may qualify for a custom incentive. Call for information. 			
Farm Energy Audit			
 Must be an energy audit from the Michigan Farm Energy Audit Program through Michigan State University (MSU). Program website: www.maec.msu.edu/farmenergy/. 			
 Energy audit results must be verified by MSU and accompany incentive application. Other auditors may be considered on a case-by-case basis with pre-approval. 			
 The energy audit incentive will be paid only after upgrades recommended by the audit 	\$500 per farm		\$
are implemented. Projects estimated to deliver at least \$500 in annual electric energy cost savings must be implemented, and Energy Wise program incentives for those projects must be approved to qualify for the energy audit incentive.			
 Apply early as funds for the Farm Energy Audit incentive are limited. 			
Limit one Farm Energy Audit incentive per farm.			
(limited to 75 per	Total Agribusir cent of project cost unless other		\$

* Eligible for new construction projects.



INCENTIVE OFFER: Projects must be implemented (completed) between January 1, 2024 and December 31, 2024. Projects must result in reduced electric energy usage due to improvement in the system efficiency; control upgrades may also qualify. Reduced electric use resulting from peak shaving, demand limiting, power generation, renewable energy (including solar PV and wind), or operating schedule changes will not qualify. This application form is for facilities with a commercial or industrial electric meter or rate code. Farms with a residential or commercial meter may also apply. Other businesses with a residential meter must use the residential programs.

COMPLIANCE: a) All projects must comply with applicable federal, state, and local laws, and building codes. b) All equipment must be new or retrofitted with new components per the program specifications. Used equipment is not eligible for incentives. Leased equipment must receive pre-approval BEFORE project initiation or entering into the equipment lease. Existing equipment must be permanently disconnected or removed and not reused elsewhere. c) New equipment must meet specification requirements. d) For prescriptive programs, new equipment must be operational when the application is submitted. e) Only one incentive will be granted for each project. f) Members may submit multiple projects in a calendar year; however, the incentive totals may not exceed the annual incentive cap without utility authorization. g) New construction projects will be considered with prior review and authorization. Note that the measures and incentives listed on the application form are typically intended for retrofit projects; not all measures listed may be available for new construction projects. h) If the project is in a leased building, the term of the lease must be at least three (3) years and a copy of the lease may be requested. i) Up to 24 months of utility usage information may be requested.

DELIVERY: Applications must be submitted online.

PRESCRIPTIVE APPLICATIONS: Pre-approval is not required for prescriptive incentives unless otherwise specified. However, an incentive will not be provided for projects or equipment that does not precisely meet the requirements provided on the prescriptive application form. Applications must have complete information and be submitted with the supporting documentation specified on the form instructions. Unless otherwise specified, incentives for prescriptive measures may not exceed 75 percent of the total project cost, including materials, sales tax, external labor (i.e. contracted labor), permits, equipment rental, and disposal. To qualify, lighting must be used a minimum of 1,800 hours per year and other equipment must operate a minimum of 1,500 hours per year, unless otherwise specified.

CUSTOM APPLICATIONS: Pre-approval is strongly encouraged for all custom projects. If your project does not fit the descriptions on the standard prescriptive incentive application form, it may qualify for a custom incentive. Applications must have complete information and be submitted with the calculations and supporting documentation specified on the form instructions. Unless otherwise specified, incentives for custom measures may not exceed 75 percent of the total project cost, including materials, sales tax, external labor (i.e. contracted labor), permits, equipment rental, and disposal. Note: Internal labor (i.e. non-contracted labor) may not be included in the cost of the project.

PAYMENT: Once completed paperwork is submitted, incentive payments are usually mailed within six to eight weeks. Incentive payments are made by check, and may arrive in multiple checks. Incomplete applications will either delay payments or result in denial of application approval. Creat Lakes Energy reserves the right to refuse payment and participation if the member or trade ally violates program terms and conditions. Great Lakes Energy must receive 100 percent of the energy savings for the rated life of the product(s) or for a period of three (3) years from receipt of incentive, whichever is less. If the project does not provide the energy savings, if the facility in which the installed projects are located closes or ceases operation within three (3) years from receipt of incentive, or if you cease to be a member of Great Lakes Energy during the following three (3) years, you shall refund a prorated amount of incentive dollars based on the time installed.

THIRD-PARTY PAYEES: The Great Lakes Energy member may authorize payment of the incentive directly to a landlord, trade ally, or other third-party payee by selecting the appropriate box in Section 4 on page 2 of the application. In all cases, the third-party payee must either complete Section 5 on page 2 of the application or submit an IRS Form W-9. Program staff reserve the right to contact the member to confirm third-party payee requests.

TRADE ALLY INFORMATION: The term "trade ally" refers to the company or contractor who provides or installs equipment for the Great Lakes Energy member. If the project was completed by more than one trade ally (e.g., equipment was purchased from one trade ally but installed by another) and the incentive is being paid to the co-op member, enter the information of the trade ally who installed the equipment in the Trade Ally (Contractor) Information section on page 2 of the application. Trade allies participating in the program must adhere to standards of acceptable business behavior and performance.

INSPECTION: Program staff reserve the right to conduct pre-inspections and postinspections of proposed and installed projects. Some projects may require site verification or phone verification before the incentive will be processed. PUBLICITY: Great Lakes Energy reserves the right to publicize your participation in this program, unless you specifically request otherwise.

PROGRAM DISCRETION: Incentives are available on a first-come, first-served basis. Incentive amounts and offerings are subject to change or termination without notice at the discretion of Great Lakes Energy.

LOGO USE: Members or trade allies may not use the Great Lakes Energy name or logo in any marketing, advertising, or promotional material without written permission.

DISCLAIMERS: Great Lakes Energy: a) does not endorse any particular manufacturer, product, labor, or system design by offering these programs; b) will not be responsible for any tax liability imposed on the member as a result of the payment of incentives; c) does not expressly or implicitly warrant the performance of installed equipment or contractor's quality of work (contact your contractor for detailed warranties); d) is not responsible for the proper disposal/recycling of any waste generated as a result of this project; e) is not liable for any damage caused by the installation of the equipment or for any damage caused by the malfunction of the installed equipment; f) is not responsible for items (incentive applications, supporting documentation, and/or incentive checks) lost or damaged in the mail.

ELIGIBILITY: These incentives are offered to Great Lakes Energy members with active electric service in Michigan only. For questions regarding eligibility, call 888.485.2537 ext. 8957.

INFORMATION RELEASE: The member requests and authorizes Great Lakes Energy to release electric usage for the preceding 24 months to Energy Wise program staff, in order to participate in the program. The authorization to release information expires automatically two (2) years after signature date. The member agrees that the program and their contractors may include the member's name, address, electric account number, electric services, and resulting energy savings ("Information") in a database hosted by a contractor of the program and such information may be included in reports or other documentation submitted to Great Lakes Energy, and their contractors and/or the Michigan Public Service Commission ("Reports"). Such parties will treat such Information as confidential and the Information in the Reports shall only be in the aggregate.

RELEASE/INDEMNIFICATION: Payment of incentives under the Energy Wise program and/or evaluation of applications for incentives shall not deem the program or any of its affiliates, employees, contractors, or agents ("Energy Efficiency Parties") to be responsible for any work completed in connection herewith. The applicant fully releases Energy Efficiency Parties from any and all claims it may have against Energy Efficiency Parties in connection with this application, the incentives, or the work performed in connection with them. In addition, the applicant agrees to defend, indemnify and hold Energy Efficiency Parties harmless from and against any and all claims, losses, demands, or lawsuits by any third parties arising in connection with this application, the payment or non-payment of incentives, or any work performed in connection with them. The member hereby releases Great Lakes Energy from any and all liability arising from or connected with releasing the information to the program set forth herein.

NON-DISCLOSURE: The Energy Wise program agrees not to disclose project information, such as pricing, proprietary equipment specifications, or other intellectual property. Such information will be used by program staff only for the purpose of validating and fulfilling incentive applications. Such information will not be shared outside of the program.

ANNUAL MEMBER INCENTIVE CAP: Incentives are available on a first-come, firstserved basis; apply early. Incentive budgets are limited, therefore total annual incentive amount per member may be limited as follows: Business or farm with a commercial utility rate code – \$30,000 cap. Farm with a residential utility rate code – \$15,000 cap. If a larger incentive amount is needed to enable your project to move forward, please call to request pre-approval prior to beginning your project.