

Welcome and thank you for your willingness to share your experience with Great Lakes Energy (GLE) and/or Truestream. Your responses to this survey will help GLE shape future programs and services, and help us make decisions to better serve our members.

As an incentive and to thank you for your time spent answering questions, 25 lucky winners will be randomly selected from the completed surveys to win a \$25 Amazon gift card. This detailed survey is optional and you may choose to remain anonymous. However, in order to be eligible to receive an entry into the drawing, you must provide your contact information. That information will not be used or shared for any other purpose than to deliver your participation incentive.

#### Please note the following as you complete the survey:

- Questions marked with an asterisk (\*) are **required** and must be answered to proceed.
- Questions without an asterisk are **optional**, and you may skip them if you prefer.

#### Please drop off or mail the completed survey by Feb. 6, 2025 to:

Attn: Communications Department Great Lakes Energy 1323 Boyne Ave. Boyne City, MI 49712

If you have any questions, please contact Brett Streby at bstreby@glenergy.com.

Thank you for your participation!

### Section 1: GLE Reliability

1. Over the past year, approximately how many times did you lose power?\*



2-4.

- 5-10.
- More than 10.

Rarely or never.

2. Severe weather is not-usually the cause of power outages where I live.\*

True.
False.
Unsure.

3. Do you have any additional insight you'd like to share as it relates to power or service outages in your area?\*

# Section 2: Energy Services

4. Based on your knowledge and experiences, please indicate whether you believe the following statements are true, false or if you are unsure.\*

	True	False	Unsure
My monthly energy bill is predictable, and I can accommodate it within my budget.			
My monthly energy bill outlines costs and services in a way that makes sense to me, and I understand how and why I pay the amount that I do.			
I struggle to pay my energy bills each month.			
I take advantage of energy incentives or energy efficiency programs that help offset my costs.			

5. Based on your knowledge and experiences, please indicate your level of understanding for the following statements about Great Lakes Energy. \*

	l fully understand	l somewhat understand	l do not understand
(Your energy bill is made up of three main parts: the Monthly Charge which covers the fixed costs of delivering electricity, the kWh Energy Rate, which is based on how much energy you use and the PSCR Rate which is based on energy generation and transmission costs.)			
Changes in your rates are often influenced by inflation and rising power supply costs related to generation and transmission of energy.			
Great Lakes Energy is a not-for-profit cooperative whose rates are based on the actual costs to provide service. Any profits, called margins, are allocated back to members not to shareholders.			
Fixed costs include things like line maintenance, tree trimming, outage restoration, customer service, property taxes, and insurance.			
Great Lakes Energy's power supplier, Wolverine Power Co-op, has partnered with Palisades Nuclear plant to deliver carbon-free nuclear power, which will maintain stable rates, reliable electricity, and meet State of Michigan energy law requirements.			

6. Please rank the following statements based on your level of agreement regarding Great Lakes Energy.\*

	l fully understand	l somewhat understand	l do not understand
Great Lakes Energy is committed to maintaining a fair rate structure that covers costs incurred by each member rate class.			
Great Lakes Energy is built and led by communities it serves and connects members to innovative energy and communications programs and services.			
Great Lakes Energy offers diverse energy and savings programs and services to its members.			

7. If available, would you be interested in shifting your energy usage to times of the day that are considered off-peak and have lower usage costs to help lower your energy bill?\*

Yes.
No.
Unsure.

8. What type of information would you find most useful in understanding your energy bill and the charges within? (Select up to 5.)\*

	A breakdown of charges (e.g., energy usage, fixed monthly fees).		Information on payment arrangements or assistance programs.
	An explanation of the fixed monthly		Information on ways to pay my bill.
	charge and what it includes. A website or QR code that takes me		Information about budget billing or average billing plans.
	to a place with more information. Clear definitions of billing terms	<mark>-</mark>	Insights into renewable energy charges or credits.
	(e.g., kWh, PSCR, monthly charge, Energy Optimization, demand charge).		Tips for reducing my energy usage and saving money.
	Examples of how energy usage impacts my bill.		Updates on how GLE invests in infrastructure and service improvements.
	Information on how energy rates are determined.		
	nformation would be most helpful in un up to 3.)*	derstand	ling why a rate increase is necessary?
	A breakdown of charges (e.g., energy usage, fixed monthly fees).		Information on how energy rates are determined.
	An explanation of the fixed monthly charge and what it includes.		Information on payment arrangements or assistance
	A website or QR code that takes me to a place with more information.		programs. Information on ways to pay my bill.
	Clear definitions of billing terms (e.g., kWh, PSCR, monthly charge,		Insights into renewable energy charges or credits.
	Energy Optimization, demand charge).		Tips for reducing my energy usage and saving money.
	Examples of how energy usage impacts my bill.		Updates on how GLE invests in infrastructure and service
Information about budget billing or average billing plans.			improvements.

	Accessing my accounts through a mobile app.		New automated metering infrastructure with access to detailed	
	Auto bill payment.		energy usage information.	
	Customer service online chat.		Online outage reporting.	
	E-billing.		Online payment.	
	Electric vehicle or charger incentives.		Renewable energy/solar programs.	
	_		Text messaging alerts/notifications.	
	Energy efficiency programs and incentives.		Truestream fiber internet and voice	
	Energy analysis services that help		service.	
	me evaluate my usage.		None of these are of interest to me.	
	Local offices that I can visit to pay my bill.			
-	products or energy-saving strategies woul g more about? (Select up to 5.)*	ld you be	most interested in	
	Community solar panel subscriptions.		Renewable energy programs or rates.	
	Electric vehicles and chargers.		Smart thermostats.	
	Electric rates for electric heating and cooling systems.		Time-of-use rates (lower rates during defined hours of the day).	
	Energy-efficiency incentives or programs.		Voluntary enrollment program where GLE can adjust your	
	Home weatherization.		thermostat to save energy, lower your bill, and earn an enrollment	
			credit.	
1 1	In-home energy audits.		credit.	
	In-home energy audits. Installing beneficial electrification		credit. Voluntary green pricing program.	

Installing beneficial electrificationVoluntary green pricing program.products in my home such as a heatInstalling beneficial electrificationpump.None of these are of interest to me.

12. Please share any additional feedback as it relates to your GLE electric bill and services (Optional)



### Section 2: Energy Services

13. Do you have access to Truestream internet in your area?\*

Yes.
No.

Unsure.

14. If yes, do you subscribe to Truestream internet service? (Optional)

Yes.
No.

15. If a current subscriber, my Truestream internet service is consistent with few interruptions. (Optional)

Yes.
No.
Unsure.
I do not have access to or do not currently subscribe to Truestream internet service.

16. If you do not have access to Truestream, are you interested in being notified when it becomes available? (Optional)

	Yes.
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No.

Unsure.

17. Do you use Truestream Voice?\*

Yes.
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No.

18. If a current subscriber, my Truestream Voice service is consistent with few interruptions.

Yes.

No.

19. If yes, please provide any additional context about your experiences using Truestream Voice. (Optional)

20. Have you ever used the Vacation Plan service for Truestream Internet or Voice?\*



21. If yes, please provide any additional feedback about your experiences using the Vacation Plan service for Truestream Internet or Voice. (Optional)

22. Based on your knowledge and experiences, please indicate your level of understanding for the following statements about Truestream.\*

	l fully understand	l somewhat understand	l do not understand
Truestream offers fiber internet and voice service, which is a fiber-to-the-home broadband connection with speeds that surpass alternative options like wireless networks and satellite service.			
Truestream provides reliable internet and voice service at a fair and competitive rate for rural Michigan members.			
The Truestream fiber network takes time to build out because GLE is building brand-new infrastructure that takes a lot of time and monetary resources to complete.			

23. If you have access to Truestream, did you understand the timeline for how long construction would take to get Truestream to your area when it was announced? (Optional)

Yes
No.

24. Once you requested Trustream, were you satisfied with the speed it took to be installed? (Optional)



Yes, I was happy with how quick Truestream was installed after I requested the service.

No, I was unhappy and had to wait longer than expected for installation.

Unsure.



I still do not have access to Truestream.

25. If Truestream is not yet available in your area, you're familiar with the Truestream website to sign up to express interest and remain connected throughout the process. (Optional)

True.	
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False.

26. What communication are you interested in receiving about Truestream availability in your area? (Select all that apply.)\*



New and upcoming service area expansion.

Technical details about the infrastructure.



- Photos of the work being done.
- Potential issues or barriers preventing progress or availability.



Service area availability.



Timeline and progress updates.

Other: \_\_\_\_

27. What information would be helpful to know about the process of getting Truestream internet and voice service options to your location? (Select all that apply.)\*



Factors that determine which areas receive service first.



How Truestream decides where to prioritize broadband expansion.



The benefits of broadband for the community and individual households.



The costs and funding sources for expanding broadband service.



The steps involved in building the broadband network and the expected timeline.

None of these are of interest to me.

28. Do you have any additional insight you'd like to share as it relates to Truestream and access to services in your area? (Optional)

## Section 4: Truestream Internet User Interests

29. What factors related to performance and reliability are important when selecting an internet provider? (Select all that apply.)\*



High-speed internet availability at my location.



Guaranteed speeds (not just "up to" speeds).



Reliable upload speeds for activities like gaming or streaming.



- Reliable service with minimal outages.
- 30. What pricing-related factors are important to you when selecting an internet provider? (Select all that apply.)\*



Price and what's included with the package.

No contract or flexible contract options.

- How long pricing is guaranteed before potential rate changes.
- Transparent monthly costs, including equipment fees.



Affordable or free equipment.



Unlimited data plans.



- Clear policies on data caps and overage charges.
- 31. What service-related factors are important when selecting an internet provider? (Select all that apply.)\*



24/7 customer or tech support availability.



Easy outage reporting.



Educational resources on use and cyber security.



- Features and Compatibility.
- Professional installation and setup support.

32. What features and compatibility factors are important to you when selecting an internet provider? (Select all that apply.)\*



Advanced Wi-Fi options (e.g., Wi-Fi 6 compatibility).



Bundled services (e.g., phone, TV, or home security).



Flexible plan upgrades or downgrades.

Positive customer reviews and references.



Security features like antivirus or parental controls.

Smart home device compatibility.

33. What factors related to trust and community are important when selecting an internet provider? (Select all that apply.)\*



A company I can trust.



Local service and staff.



Loyalty rewards.



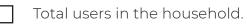
Referral program.

34. How did you decide on your current internet plan?\*

Download and upload speed.



Total devices in the household	
Total devices in the household	•



Type of internet use (streaming, gaming, etc.).

35. If you do not yet have Truestream, and it meant you could get the service sooner, how interested are you in utilizing a self-installation kit which provides you with all of the instructions, equipment, and cables necessary to set up your Internet service? This option requires the use of some tools. (Optional)



Very interested.



Somewhat interested.



Not interested.

I need more information to make a decision.

36. If self-installation kits were available, I would expect to receive it and begin using service:\*

Available immediately.



Available in 2-3 weeks.

Available in 1-2 months.

37. How would you describe your level of understanding of the following services that are available through Truestream and what your options are? \*

	l fully understand	l somewhat understand	l do not understand
Tech support.			
Vacation plans.			
Online bill pay.			
Voice Service/Wi-Fi Calling.			
Data speeds and usage.			
Battery backup.			
Wi-Fi Mesh.			
Truestream outage reporting.			

38. If you could obtain benefits like free streaming subscriptions, discounts, bill credits, or service upgrades for referring other GLE members to Truestream, would you participate?:\*



Unsure.

- 39. If yes, please rank the potential referral benefits in order of what interests you most (1 = most interested to 7 = least interested).\*
  - \_\_\_\_ Bill credit.
  - \_\_\_\_ Bill discounts.
  - Free or discounted streaming subscription.

- \_\_\_\_ Free security camera.
- \_\_\_\_ Upgrade to a higher speed package.
- \_\_\_\_ Other: \_\_\_\_\_

\_\_\_\_ Free streaming device.

40. What services do you use the internet for in your home? (Select all that apply.)\*

Banking and bill payments.	Social media.
Education and learning.	Streaming (video and/or music).
Gaming.	Work from home.
Internet browsing and email.	I do not have the internet in my
Networking and social meetups.	home.
Photo or file sharing.	Other:
Shopping.	

41. If there were additional value-added services available for purchase from Truestream, which would be of most interest to you? (Select up to 5.)\*

Access to your Truestream internet via free community Wi-Fi in areas	Parental controls to monitor or limit web or app usage <b>in the home.</b>
outside of your home. Cellular phone service plans.	Parental controls to monitor or limit web or app usa`ge <b>outside the</b> <b>home.</b>
Cloud storage for backing up files, photos, etc.	Personal safety monitoring tools (activity tracking and alerts).
Cybersecurity monitoring such as identity theft protection and credit monitoring.	Streaming services.
Higher speeds.	Website development and hosting. None of these interest me.
Home security options like cameras, alerts, temperature monitoring.	Other:
Large file transfer service.	

42. If Truestream charged a deposit (which would be credited on your first bill) when enrolling in service to ensure customers follow through with their request, what is the maximum amount you feel is reasonable?\*



\$100-\$199.

\$200-\$300.

Over \$300.



43. Please share any additional insight as it relates to your Truestream experiences and user interests? (Optional)

## Section 5: Truestream Messaging

The following questions will provide us with information to help us create service levels with packages and benefits that are most appealing to meet your needs.

44. What type of messaging style is most appealing to you when learning about service levels and benefits?\*



Non-tech speak: Great, Ideal, Best



Tech speak: Gig for download/upload speeds or Mbps for download/upload speeds.

Value-based: what it does or what you can do with it.

- 45. Please rank the messaging that appeals most to you regarding plan speed options. (1 = most interested to 3 = least interested)\*
  - \_\_\_\_ Experience the power of ultra-fast connectivity with our lightning-speed internet plans. Whether you're streaming, gaming, or working from home, our reliable network keeps you ahead of the curve.
  - \_\_\_\_ The entertainment plan offers 200 Mbps download and upload speeds and if perfect for gaming and streaming HD content.
  - \_\_\_\_ The ultra plan offers 1 Gig of download/upload speeds. It supports 10+ devices, large file uploads, home security and streaming, you will have everything you need to work and play without sacrificing speed or reliability.
- 46. Please rank the messaging that appeals most to you regarding plan bundling options. (1 = most interested to 3 = least interested) \*
  - \_\_\_\_ Add Truestream Voice to your existing internet plan to save money and keep all of your communications under one provider.
  - \_\_\_\_ At only \$34.99/month, Truestream Voice offers crystal clear unlimited calling to the United States, Canada, Puerto Rico, and the U.S. Virgin Islands. Standard features like three-way calling, caller ID, call forwarding, voice mail, and nuisance/robo call blocking. Bundle and save \$5 when you combine voice and internet services.
  - \_\_\_\_ Truestream Voice is affordable on its own and is designed to keep rural communities connected with clear communication and unlimited calling. Bundle it with your internet service to save even more.

### **Section 6: Communication**

47. I understand how to contact Great Lakes Energy or Truestream for questions about my bill or payment solutions.\*

True.

False.

48. I am able to get through to GLE and/or Truestream when I have questions or need support.\*

	True.
$\square$	False.

49. If false, please provide any additional context about your experiences using it. (Optional)

50. How do you find information about GLE and Truestream? (Select all that apply.)\*

GLE Facebook	Truestream YouTube.
GLE Instagram.	Truestream eNewsletter
GLE LinkedIn.	truestreamfiber.com
GLE YouTube.	PowerTalk bill insert newsletter.
GLE eNewsletter.	Michigan Country Lines magazine.
gtlakes.com	Other:
Truestream Facebook.	
Truestream Instagram.	



51. What types of information do you look for or want to see on GLE and Truestream channels? (Select all that apply.)\*

Billing updates or payment information.		Holiday acknowledgements.
Community news and resources.		Information about staff and team members.
Company values and priorities.		Internet outage updates.
Educational videos.		Office closings.
Energy saving tips.		Power outage updates.
Energy usage charts.		Program updates.
EV charging station information.		Safety tips.
Funny pictures, facts, and jokes.		Truestream construction updates.
Grants, donations, and giving back		Truestream service changes.
to the community.		Other:
Job postings.		

### **Section 7: Demographics**

52. What is the zip code where you have GLE or Truestream service?\*

53. What is y	/our age range?*	
	18 to 24	45 to 54
	25 to 34	55 to 64
	35 to 44	65+
54. What is y	our household income?* \$25,000 to \$34,999	\$100,000 to \$149,999
	\$35,000 to \$49,999	\$150,000 to \$199,999
	\$50,000 to \$74,999	\$200,000+
	\$75,000 to \$99,999	

55. How many people live in your household including yourself?\*

1	6-7
2-3	8-9
4-5	10+

56. We will be hosting focus groups in Spring 2025. If you are interested in being notified when sign ups become available, please include your email address here. (Optional)

# Thank you

Thank you for your participation in helping us to fulfill our commitment to serving our members, and community, with excellence.

If you have any questions or want to follow up with a GLE representative, please email glenergy@glenergy.com.